

# Conservation Counts

CONSERVATION IMPROVEMENT PROGRAM NEWSLETTER



## Meet the Team



"It's an exciting time to work with Minnesota Power's commercial/ industrial program.

Over the years we've identified numerous energy-saving projects and it's gratifying to speak with these customers and know their investments are paying off. As our economy improves, customers are more open to investing in energy efficiency for long-term benefits. Our customers trust us to guide them through this process and by delivering on our promises we gain relationships and projects that bring energy savings for years to come."

– **Craig Kedrowski**, Energy Efficiency Analyst—Commercial

## From our Customers



"Any training such as BOC greatly helps and empowers the employee. For example, once the employee understands the Energy Management System (EMS) is more than a simple time clock and they can do much more with it to conserve, they get more enthused, ask questions, and want to discuss ideas with us to make changes."

– **Dave Spooner**, Supervisor of Maintenance and Construction, ISD 709—Duluth Public Schools

## Upcoming Events

**Building Operator Certification (BOC) training—Level I (MEEA)**  
September 3–December 3, 2015  
Oak Creek, WI

**Harvest Festival**  
September 12, 2015  
Bayfront Festival Park, Duluth

**WWOA Annual Conference (Wisconsin Wastewater Operators' Association)**  
October 6–9, 2015  
Wisconsin Dells

**Commissioning Authority Training Program (PECI)**  
Online coursework followed by five-day in-person lab module

**Energy Auditor Training Program (PECI)**  
Online coursework followed by five-day in-person lab module

## Building Operator Certification Brings Schools Big Savings



Minnesota Power sponsors Building Operator Certification (BOC) trainings with other participating utilities to help maintenance and facility personnel learn ways they can improve energy efficiency in their facilities. In addition, the facility members also receive generous utility rebates on energy-efficient improvements to their buildings, helping them achieve energy savings for the long term. Dave Spooner, Supervisor of Maintenance & Construction at Duluth Public Schools (ISD 709), enrolled six building operators in BOC training. When asked what motivated Dave to train his employees in BOC, he said, "We realize with the new construction and new technology [ISD has renovated or constructed 13 schools over the past six years] that we need to increase the level of training for our personnel. We need to provide them training that both helps them understand how this technology works, as well as understand the equipment to allow for proper and efficient operation to facilitate occupant comfort, as well as energy conservation." Minnesota Power not only sponsored the

BOC training that school district employees attended but also provided the school district with over \$300,000 in rebates. The energy-efficiency upgrades resulted in savings of over 7,000,000 kWh!

Do you have a business or know of a business that could benefit from BOC training? Find out more about BOC trainings by visiting [www.boccentral.org/training-minnesota](http://www.boccentral.org/training-minnesota). Attendees who complete a One Business project this year will be reimbursed for their registration fees.

# Residential

## ENERGY PROGRAMS

### Meet Larry & Dave!



Larry and Dave are energy professionals, nature enthusiasts, and all around good guys with over 50 years of energy efficiency experience between the two. They know energy and love sharing their knowledge with Minnesota Power customers.

Give us a call to schedule your FREE Home Energy Analysis. Larry or Dave will visit your home, install energy-saving products and help you develop a customized plan to save energy for the long term.

Learn more at [www.mnpower.com/HEA](http://www.mnpower.com/HEA) or call 218-355-2843 (option 1) to schedule your free Home Energy Analysis.

# Business

## ENERGY PROGRAMS

### Power of One® Business

Businesses all over Minnesota Power's service territory have utilized Minnesota Power's Power of One® Business energy conservation program. This program connects commercial, industrial and agricultural customers of all sizes in Minnesota Power's service area to energy- and money-saving resources. Whether your workplace is an office, a factory, or a warehouse, the choices you make personally and company-wide can save energy, reduce costs, increase productivity and benefit the environment.

Check out how other businesses just like you have put Minnesota Power's energy conservation program to work for them.



Visit [www.mnpower.com/profiles](http://www.mnpower.com/profiles) to read their stories!

Take the first step in putting One Business programs to work for you by filling out our simple One Business preapplication at [www.mnpower.com/onebusiness](http://www.mnpower.com/onebusiness). A Minnesota Power representative will then contact you to make an appointment.

# Community

## ENERGY PROGRAMS

### Could your school benefit from a Learn & Earn Event?



Back to school time is right around the corner and Learn & Earn events are a great way to involve students, schools, and communities in learning about the benefits of energy efficiency. Not only will students and teachers gain insights through building energy-efficiency into the curriculum, they also have the opportunity to raise funds for a reward that is related to the environment or sustainability.

Interested in starting a Learn & Earn event at a school in your community this year? Have a teacher or principal at your school contact Amanda Oja at [aoja@mnpower.com](mailto:aoja@mnpower.com)

## Additional Information

Interested in learning more about our Power of One® energy conservation programs? Visit [www.mnpower.com/powerofone](http://www.mnpower.com/powerofone) to find resources, rebates, tools and much more!

Questions about our programs? Call 218-355-3070 or email [powerofone@mnpower.com](mailto:powerofone@mnpower.com)

